

VENTURE COMPANIES

Supporting innovative companies from start up through to successful exit.



12+ successful exits
in the last 24 months

The Welch Difference

Supporting innovative companies from start up through to successful exit. We are a full-service, full-lifecycle firm assisting our clients across Canada with financial reporting, business incentives, raising capital, global expansion, tax, cybersecurity, SOC audits and exit planning including IPO advisory.

Our dedicated team brings a relationship-driven approach to servicing high growth, innovative companies from formation to successful exit.



For Shareholders / Investors

We are always thinking about the needs of the founders and shareholders to provide proactive advice and support.

- **Structuring** - personal, holding company, trust planning
- **Exit planning** - maximizing use of the lifetime capital gains exemptions
- **Stock-options and other equity incentives** - planning and tax considerations



For Companies

We take a collaborative approach to filling the financial literacy gap for technology entrepreneurs. Focusing exclusively on high-growth tech enabled businesses allows our team to quickly meet the needs of your business from idea stage to commercialization.

- **Financial reporting** - audits, reviews, compilations
- **Canadian tax** - structuring and tax compliance
- **SR&ED and other business incentives** - financial calculations and technical write-ups
- **Indirect taxes** - GST/HST/PST, payroll
- **US taxes** - structuring, federal, state and sales tax compliance
- **Support for mid-market public companies** - audits, financial reporting assistance as part of an IPO, RTO etc
- **Consulting** - M&A support, valuations, capital, equity incentives planning/structuring



Bryan Haralovich Brad Guillemette Kayla Cavanagh Alessandro D'Angelo



Their dedication is truly remarkable; they've managed to achieve what even the Big Four firms would find challenging. I am eternally grateful for their support and guidance. With Welch by our side, we feel confident in our ability to navigate the complexities of our industry while staying true to our values. I cannot recommend them highly enough to fellow startups seeking a reliable partner for their journey."

- Muhammad Zaheed, Vice President Finance, BluWave-ai

Welch LLP is a firm that can meet your needs today and support you as you grow



Assurance & Accounting

- Audits, review engagements, notice to reader/compilations
- Public and private company audits
- Adoption of ASPE, IFRS, and US GAAP
- Internal Control Advisory
- SOC I and II audits



Tax Services

- Canadian and US Corporate tax
- Strategic tax diagnostic and planning
- Transactional planning - restructuring, M&A, exit planning
- Capital/GST and HST/QST, VAT, payroll taxes
- US tax, cross border, state and local tax
- International tax planning
- Expatriate tax - personal tax for non-residents working abroad
- Shareholder tax planning, trust and estates, personal tax for business owner



SR&ED and Other Tax Credits

- SR&ED - software, manufacturing, hardware, hi-tech, semi-conductor, medical devices, shop floor and telecommunications
- Other - Multimedia (federal and provincial), apprenticeship, sustainability and more
- OIDMTC - Ontario Interactive Digital Media Tax Credit
- Global Expansion



Business Advisory

- Support with corporate transactions (private financing, buy and sell, M&A, public financing)
- Implications of third-party investments
- Internal Control Advisory and IPO Readiness and Support
- Internal control advisory (SOX, 52-109, etc.)
- Financial statement and external audit preparation support
- Corporate governance (audit committee charters)
- Technology Advisory services - Technology Risk, Cybersecurity, Digital & Data Capabilities

For a complete list of services please visit welchllp.com

Welch LLP
Audit • Tax • Accounting • Advisory

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YEAR FOUNDED

12

OFFICES

370+

STAFF

Welch LLP is an Independent Member of BKR International, a network that includes 160 independent accounting and business advisory firms in over 500 offices and 80 countries.



JOSH RAGANOLD

Manager, Business Development

613.262.9990

jraganold@welchllp.com